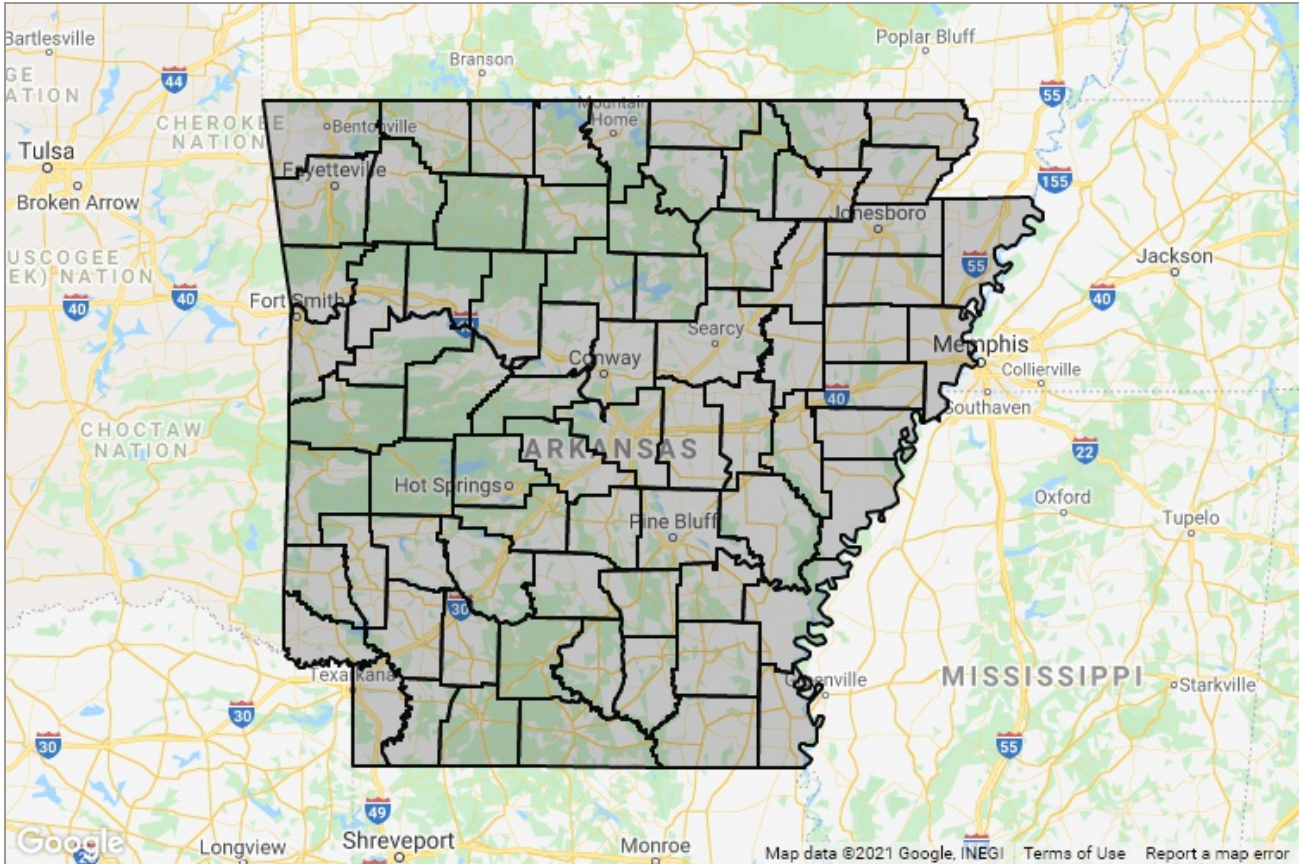


MARKET DATA REPORT

Libby

Libby Sheard



Report Characteristics

Report Name:

Libby

Report Date Range:

6/2020 – 6/2021

Filters Used:

Property Type

Avg/Med: Both

Include Metrics By: County

Run Date: 07/07/2021

Scheduled: Yes

Presented by

Little Rock REALTORS® Association

Florida Real Estate License: 3356863

(501) 225-1987

Other: <http://lrra.com/>

300 Natural Resources Drive
Little Rock, AR 72205

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
Active Listing Count	2,695	5,778	-53.4%	N/A	N/A	
Active Listing Volume	\$815,194,036	\$1,451,374,714	-43.8%	N/A	N/A	
Months of Inventory	1.4	3.7	-61.2%	2.1	4.4	-52.9%
Absorption Rate	70.09%	27.22%	+42.9%	48.09%	22.65%	+25.4%
Sales Activity Charts Metrics						
Pending Sales Count	2,234	1,204	+85.5%	N/A	N/A	
Pending Sales Volume	\$480,760,685	\$226,911,918	+111.9%	N/A	N/A	
Closed Sales Count	2,020	1,983	+1.9%	9,937	8,722	+13.9%
Closed Sales Volume	\$447,127,227	\$396,910,986	+12.7%	\$2,184,495,659	\$1,650,433,302	+32.4%
Distressed Charts Metrics						
Distressed Listing Count	6	24	-75%	N/A	N/A	

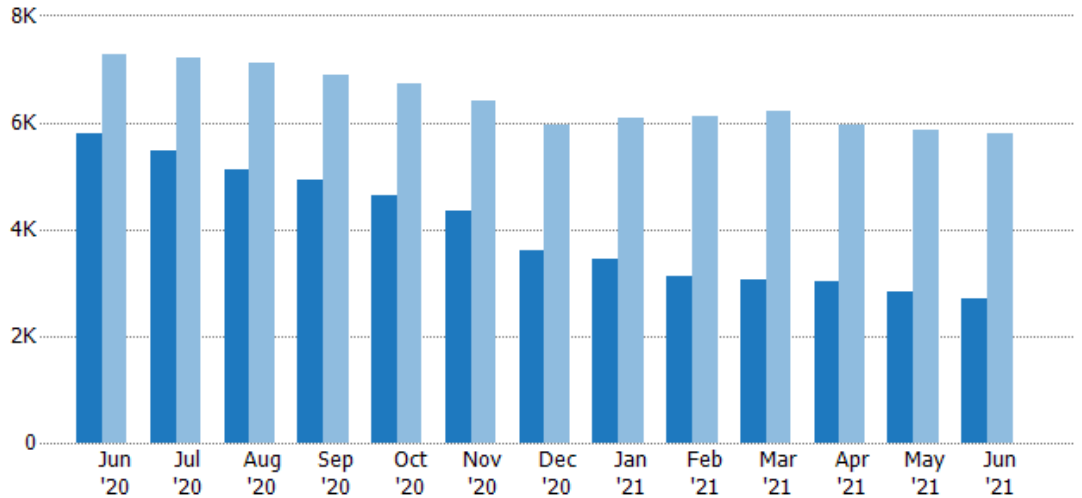
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	2.7K	-53.4%
Jun '20	5.78K	-20.6%
Jun '19	7.28K	-1.3%



Current Year	5.78K	5.48K	5.12K	4.91K	4.63K	4.34K	3.61K	3.43K	3.12K	3.06K	3.01K	2.83K	2.7K
Prior Year	7.28K	7.21K	7.1K	6.89K	6.71K	6.39K	5.95K	6.09K	6.12K	6.22K	5.95K	5.87K	5.78K
Percent Change from Prior Year	-21%	-24%	-28%	-29%	-31%	-32%	-39%	-44%	-49%	-51%	-49%	-52%	-53%

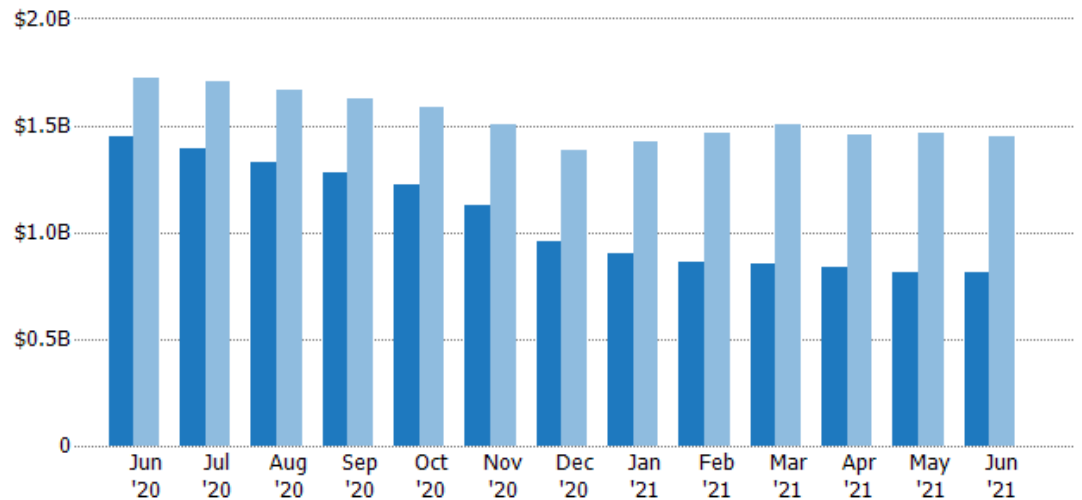
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$815M	-43.8%
Jun '20	\$1.45B	-15.8%
Jun '19	\$1.72B	-6.3%



Current Year	\$1.45B	\$1.39B	\$1.33B	\$1.28B	\$1.22B	\$1.13B	\$955M	\$898M	\$862M	\$850M	\$836M	\$810M	\$815M
Prior Year	\$1.72B	\$1.71B	\$1.66B	\$1.63B	\$1.58B	\$1.51B	\$1.39B	\$1.42B	\$1.47B	\$1.5B	\$1.46B	\$1.46B	\$1.45B
Percent Change from Prior Year	-16%	-19%	-20%	-21%	-23%	-25%	-31%	-37%	-41%	-44%	-43%	-45%	-44%

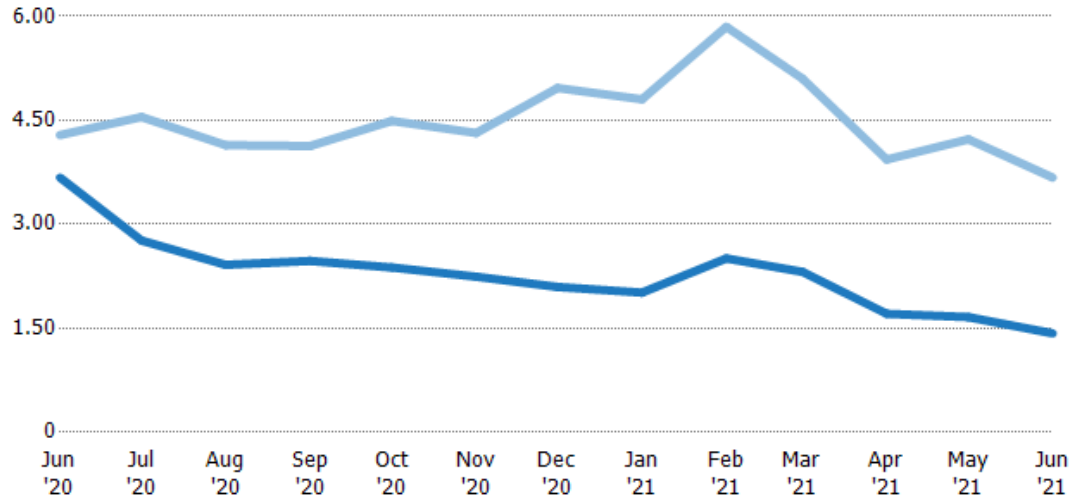
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	1.43	-61.2%
Jun '20	3.67	-14.3%
Jun '19	4.29	10.1%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	3.67	2.77	2.41	2.47	2.38	2.24	2.1	2.01	2.51	2.31	1.71	1.66	1.43
Prior Year	4.29	4.55	4.14	4.13	4.49	4.32	4.97	4.8	5.85	5.1	3.93	4.23	3.67
Percent Change from Prior Year	-14%	-39%	-42%	-40%	-47%	-48%	-58%	-58%	-57%	-55%	-57%	-61%	-61%

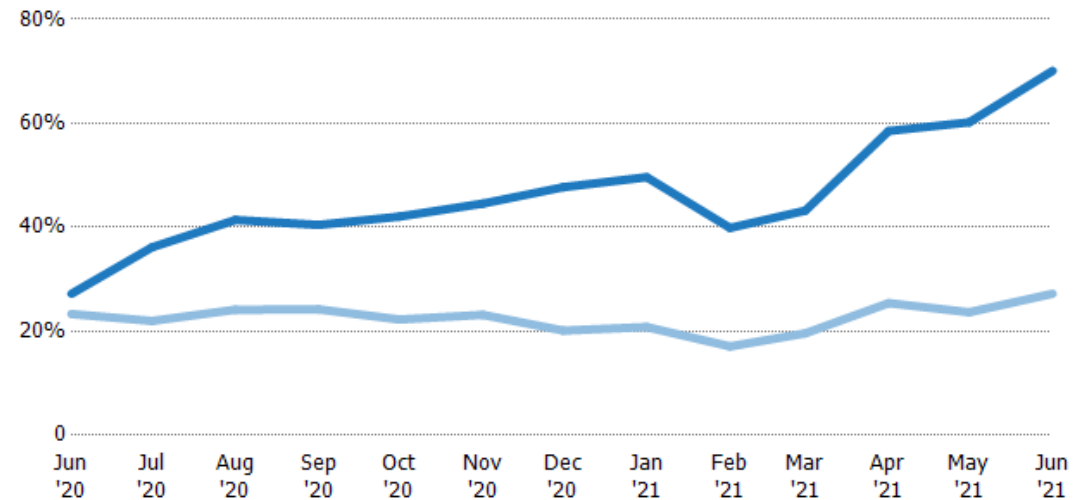
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jun '21	70%	-42.9%
Jun '20	27%	-3.9%
Jun '19	23%	-9.2%

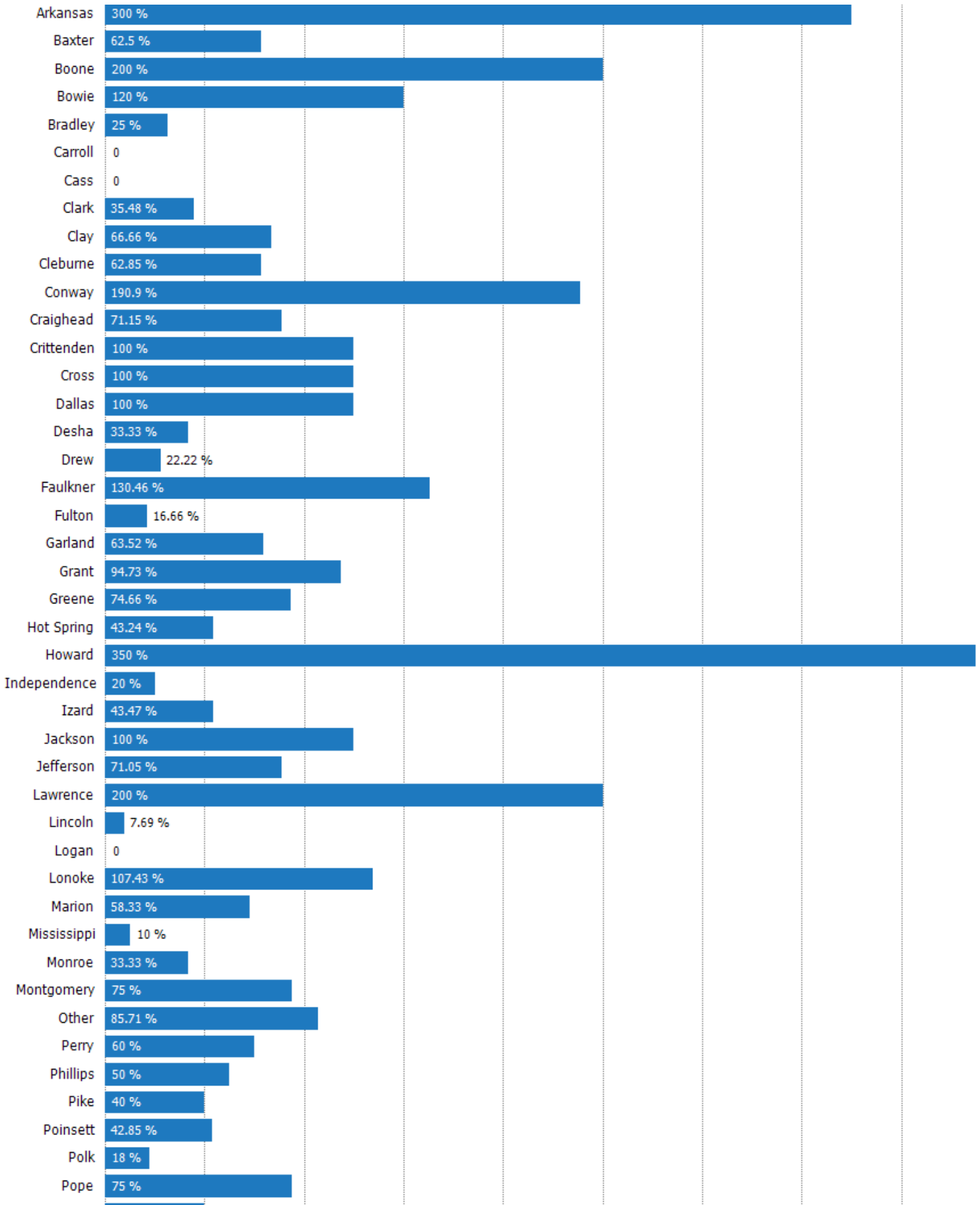


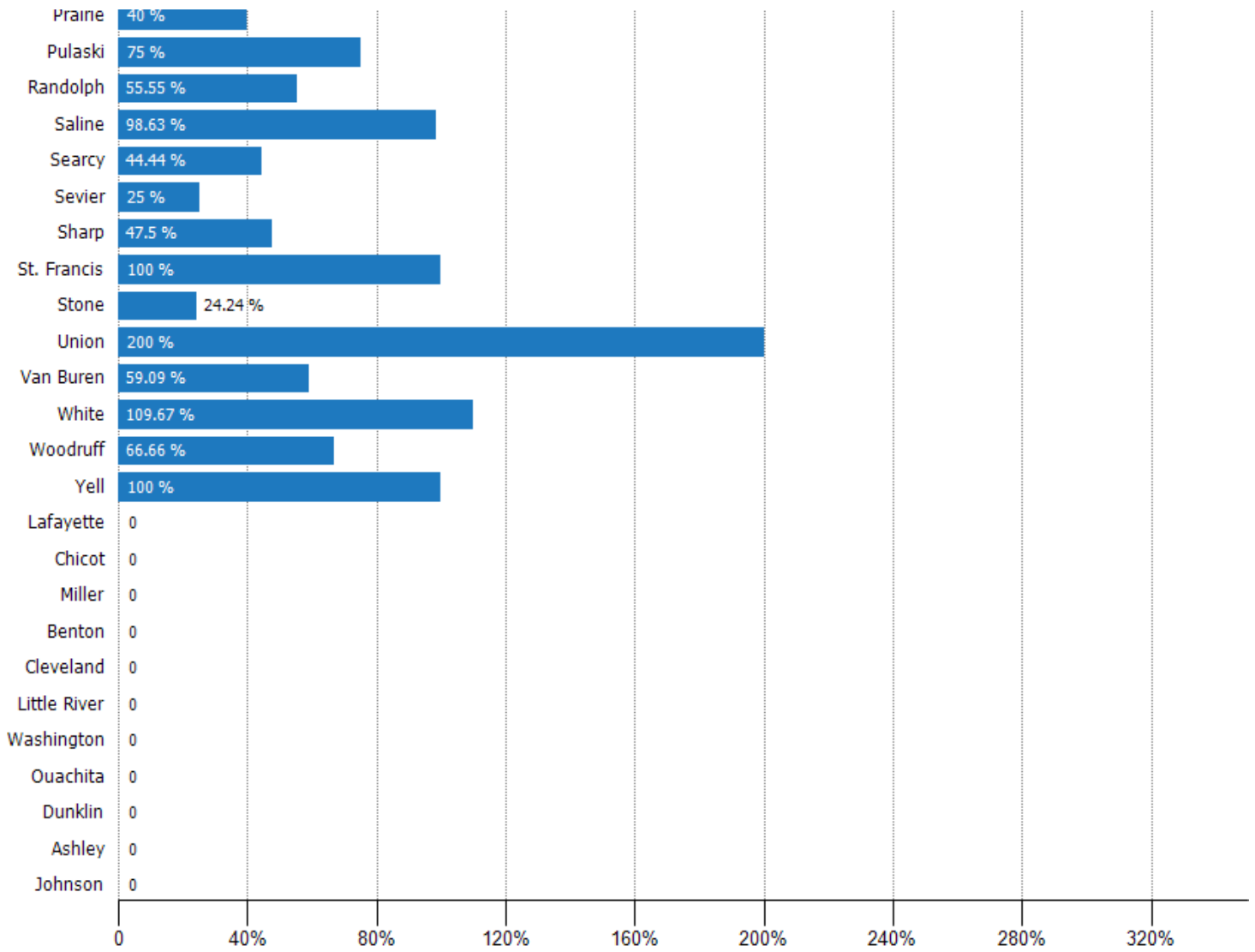
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	27%	36%	41%	40%	42%	45%	48%	50%	40%	43%	59%	60%	70%
Prior Year	23%	22%	24%	24%	22%	23%	20%	21%	17%	20%	25%	24%	27%
Change from Prior Year	-4%	-14%	-17%	-16%	-20%	-21%	-28%	-29%	-23%	-24%	-33%	-37%	-43%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: Property Type: Condo/Townhouse/Apt., Single Family



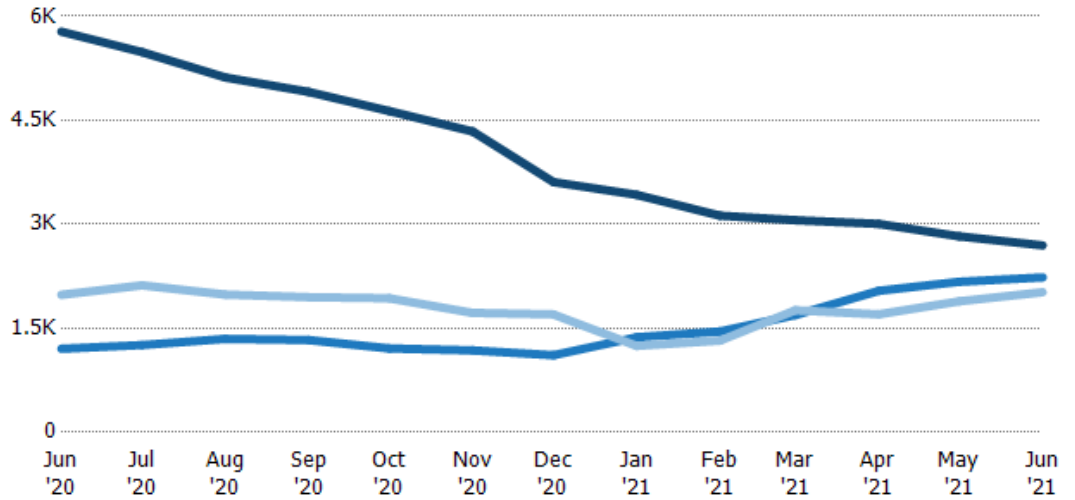


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family



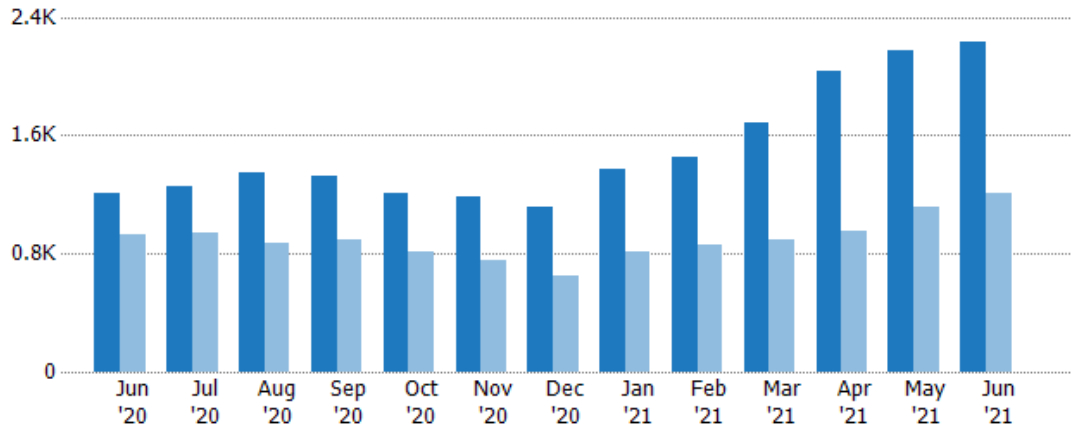
Active	5.78K	5.48K	5.12K	4.91K	4.63K	4.34K	3.61K	3.43K	3.12K	3.06K	3.01K	2.83K	2.7K
Pending	1.2K	1.26K	1.35K	1.33K	1.21K	1.18K	1.11K	1.37K	1.45K	1.69K	2.04K	2.17K	2.23K
Sold	1.98K	2.12K	1.99K	1.95K	1.93K	1.72K	1.7K	1.25K	1.32K	1.76K	1.7K	1.89K	2.02K

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	1.2K	1.26K	1.35K	1.33K	1.21K	1.18K	1.11K	1.37K	1.45K	1.69K	2.04K	2.17K	2.23K
Prior Year	931	939	872	896	818	759	647	808	855	890	957	1.12K	1.2K
Percent Change from Prior Year	29%	34%	54%	48%	48%	56%	72%	70%	70%	90%	113%	95%	86%

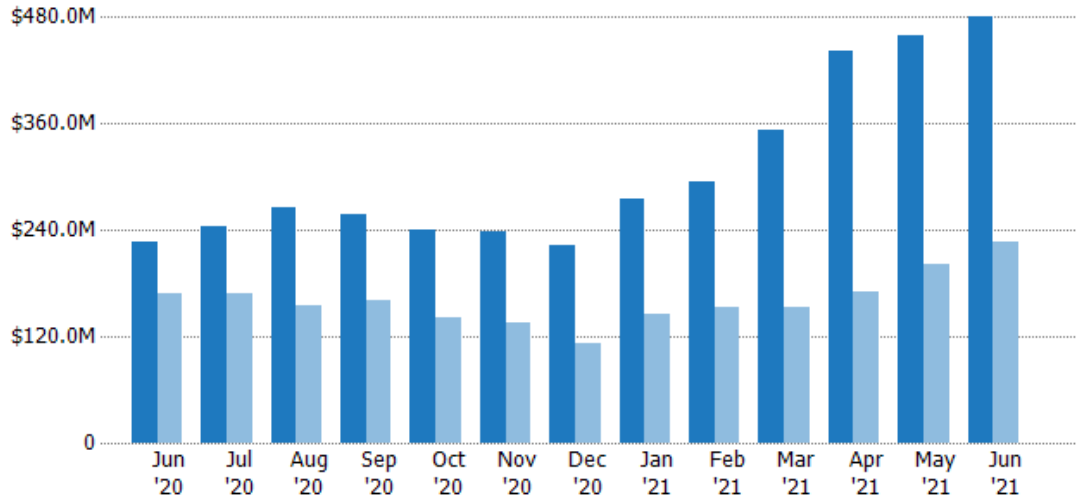
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$481M	111.9%
Jun '20	\$227M	35.3%
Jun '19	\$168M	-5.4%



Current Year	\$227M	\$245M	\$266M	\$257M	\$241M	\$238M	\$223M	\$275M	\$294M	\$353M	\$442M	\$459M	\$481M
Prior Year	\$168M	\$168M	\$154M	\$160M	\$142M	\$136M	\$113M	\$145M	\$154M	\$153M	\$170M	\$202M	\$227M
Percent Change from Prior Year	35%	45%	72%	61%	70%	76%	98%	89%	91%	131%	161%	127%	112%

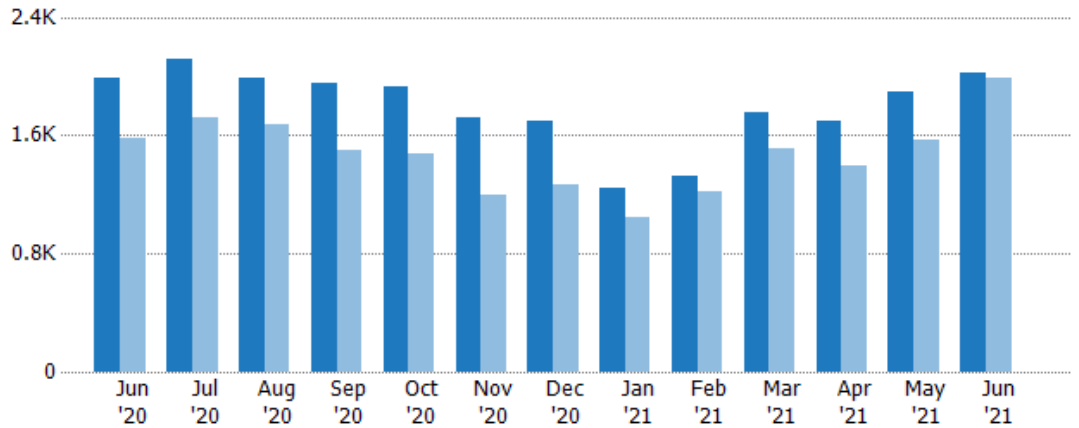
Closed Sales

The total number of residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	2.02K	1.9%
Jun '20	1.98K	25.1%
Jun '19	1.59K	0.7%



Current Year	1.98K	2.12K	1.99K	1.95K	1.93K	1.72K	1.7K	1.25K	1.32K	1.76K	1.7K	1.89K	2.02K
Prior Year	1.59K	1.72K	1.67K	1.5K	1.48K	1.2K	1.27K	1.05K	1.22K	1.51K	1.39K	1.57K	1.98K
Percent Change from Prior Year	25%	24%	19%	30%	31%	44%	34%	19%	8%	16%	22%	20%	2%

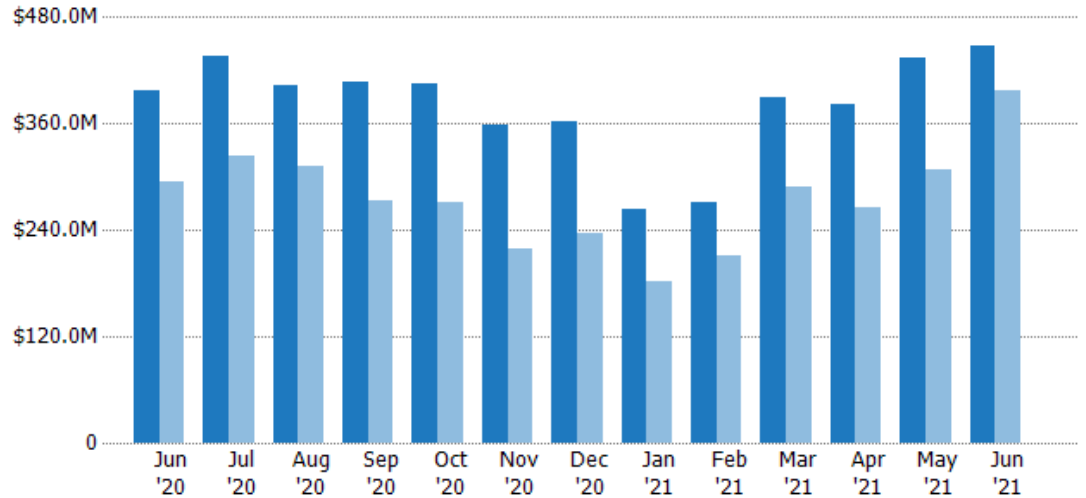
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$447M	12.7%
Jun '20	\$397M	34.7%
Jun '19	\$295M	-0.4%



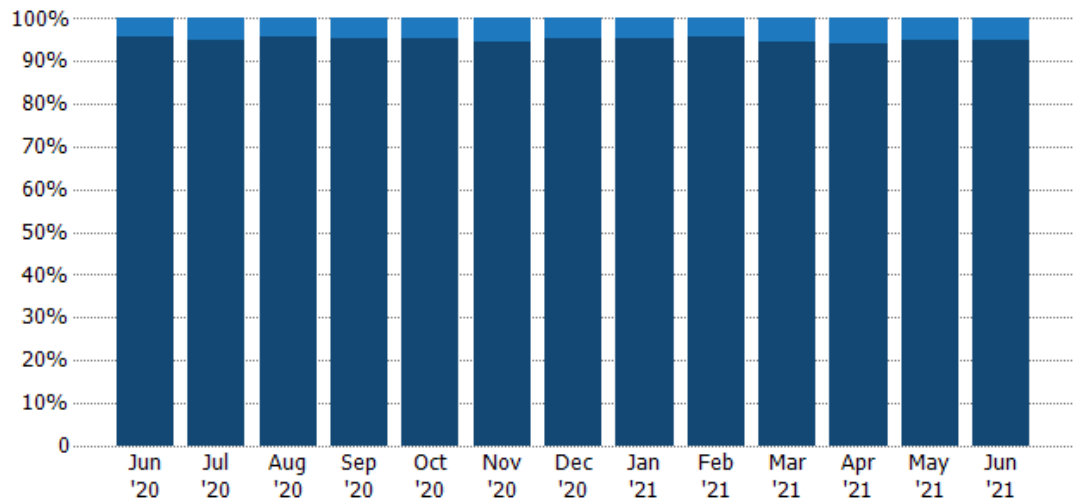
Current Year	\$397M	\$436M	\$403M	\$407M	\$404M	\$359M	\$362M	\$262M	\$270M	\$389M	\$382M	\$434M	\$447M
Prior Year	\$295M	\$323M	\$312M	\$273M	\$271M	\$218M	\$236M	\$181M	\$210M	\$289M	\$265M	\$308M	\$397M
Percent Change from Prior Year	35%	35%	29%	49%	49%	64%	53%	45%	29%	35%	44%	41%	13%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family



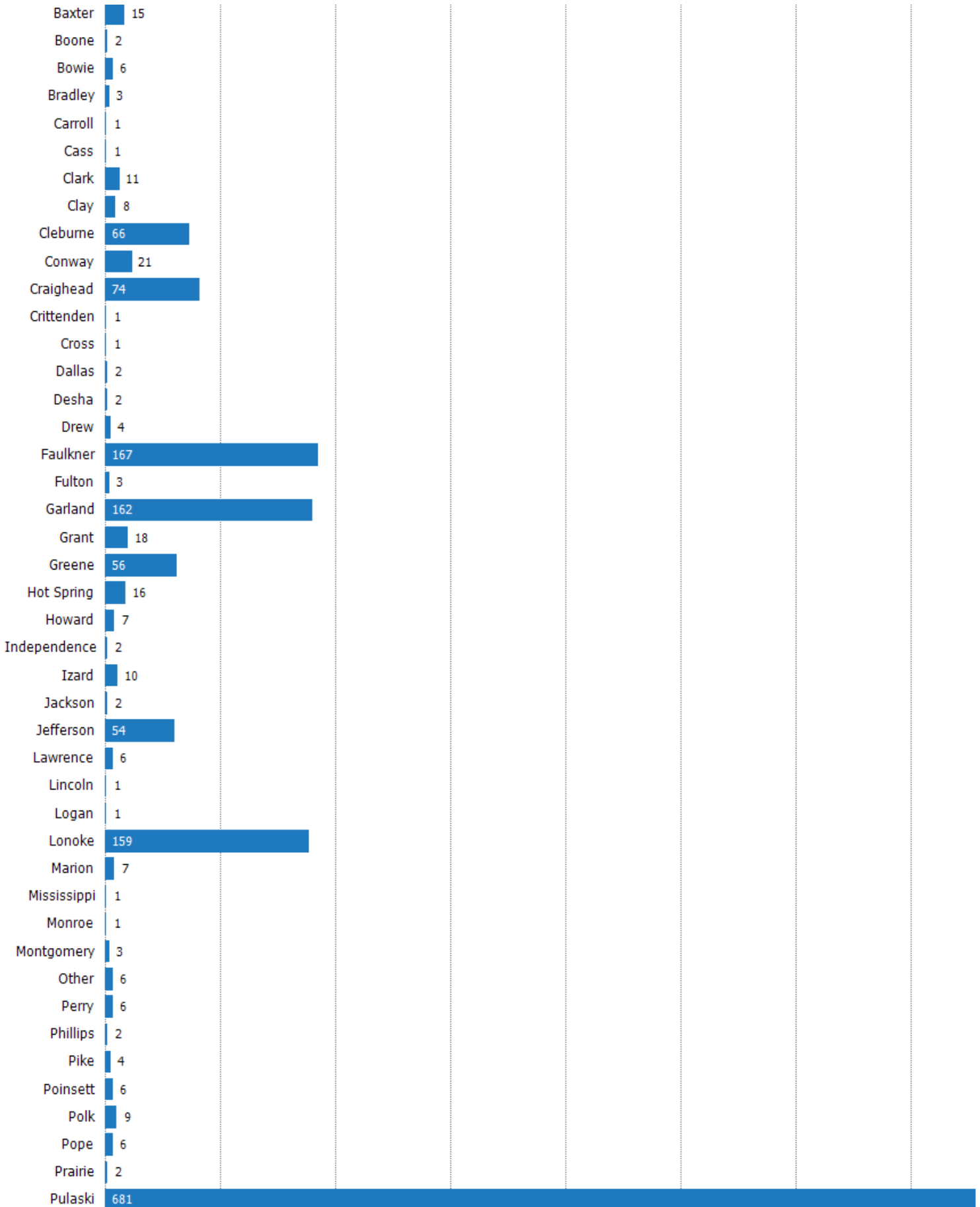
Condo/Townhouse	4%	5%	4%	5%	5%	6%	5%	5%	4%	5%	6%	5%	5%
Single Family Residence	96%	95%	96%	95%	95%	94%	95%	95%	96%	95%	94%	95%	95%

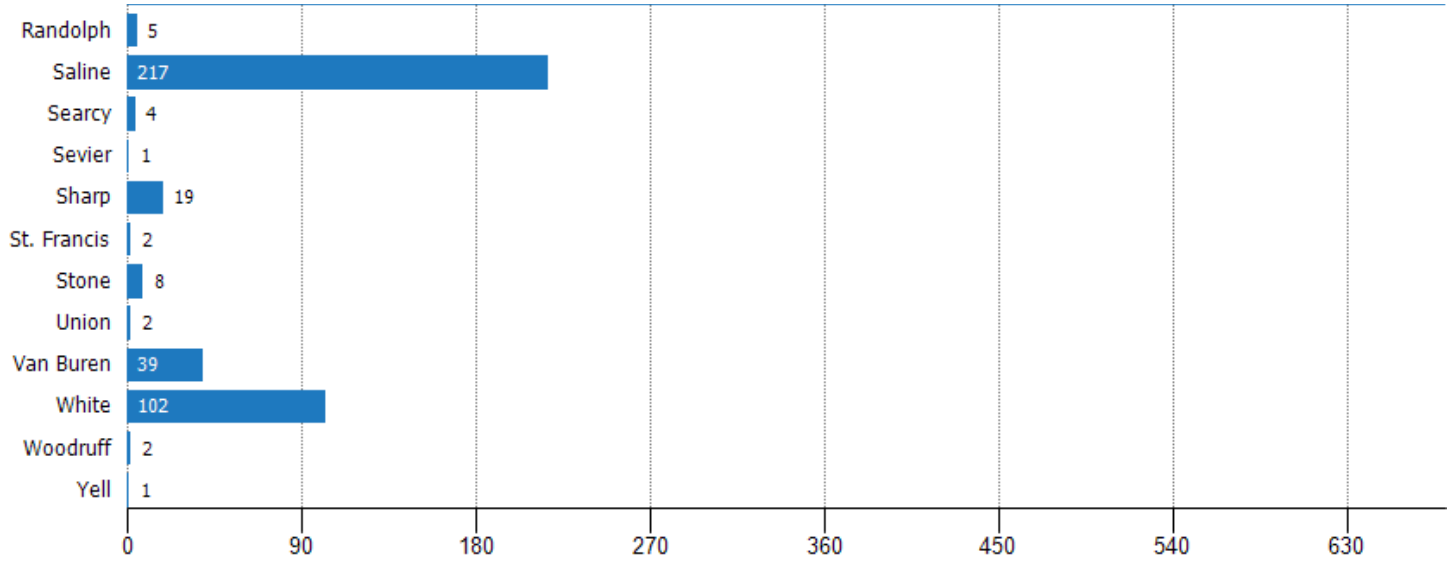
Closed Sales (By County)

The total number of residential properties sold during the last month by county.

Filters Used: Property Type: Condo/Townhouse/Apt., Single Family

Arkansas 3





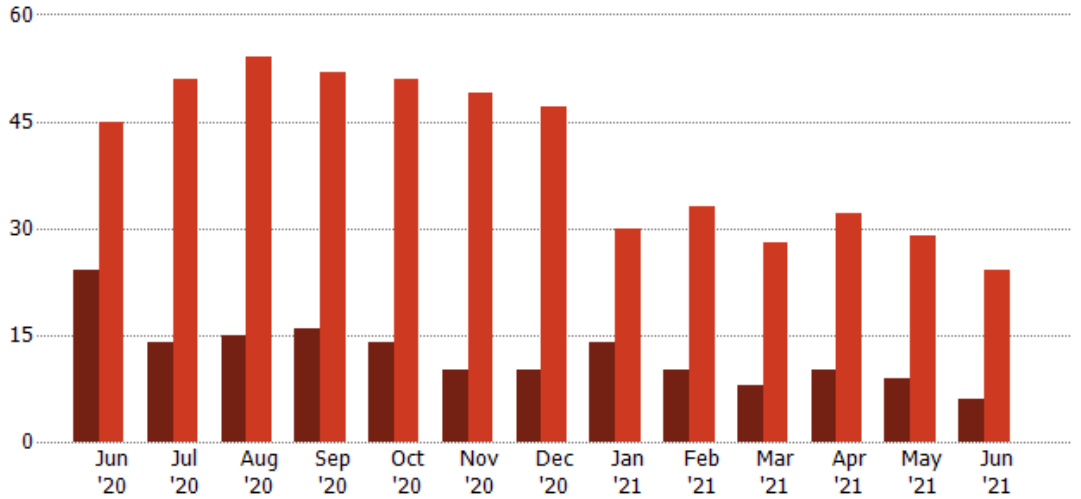
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	6	-75%
Jun '20	24	-46.7%
Jun '19	45	8.9%

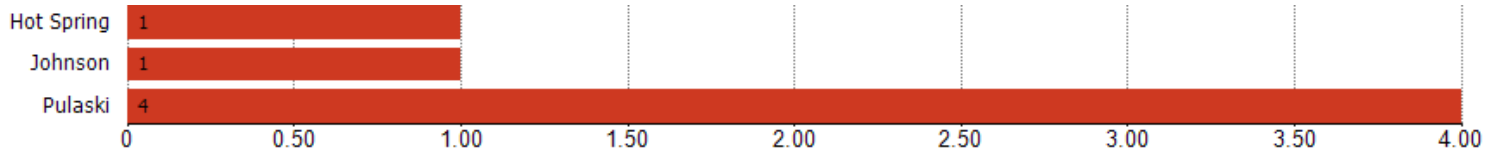


Current Year	24	14	15	16	14	10	10	14	10	8	10	9	6
Prior Year	45	51	54	52	51	49	47	30	33	28	32	29	24
Percent Change from Prior Year	-47%	-73%	-72%	-69%	-73%	-80%	-79%	-53%	-70%	-71%	-69%	-69%	-75%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: Property Type: Condo/Townhouse/Apt., Single Family



Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Libby

Run Date: 07/07/2021

Scheduled: Yes

Report Date Range: From 6/2020 To: 6/2021

Information Included

- Include Cover Sheet
- Include Key Metric Summary *
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: All

Listing Filters

Property Types: Condo/Townhouse/Apt. Single Family

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 6/2021 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area